

# **“Mi Energía Solar” (‘MES’) Value Proposition: Strategic Alliances for Full Service Packages via Single Point of Contact**

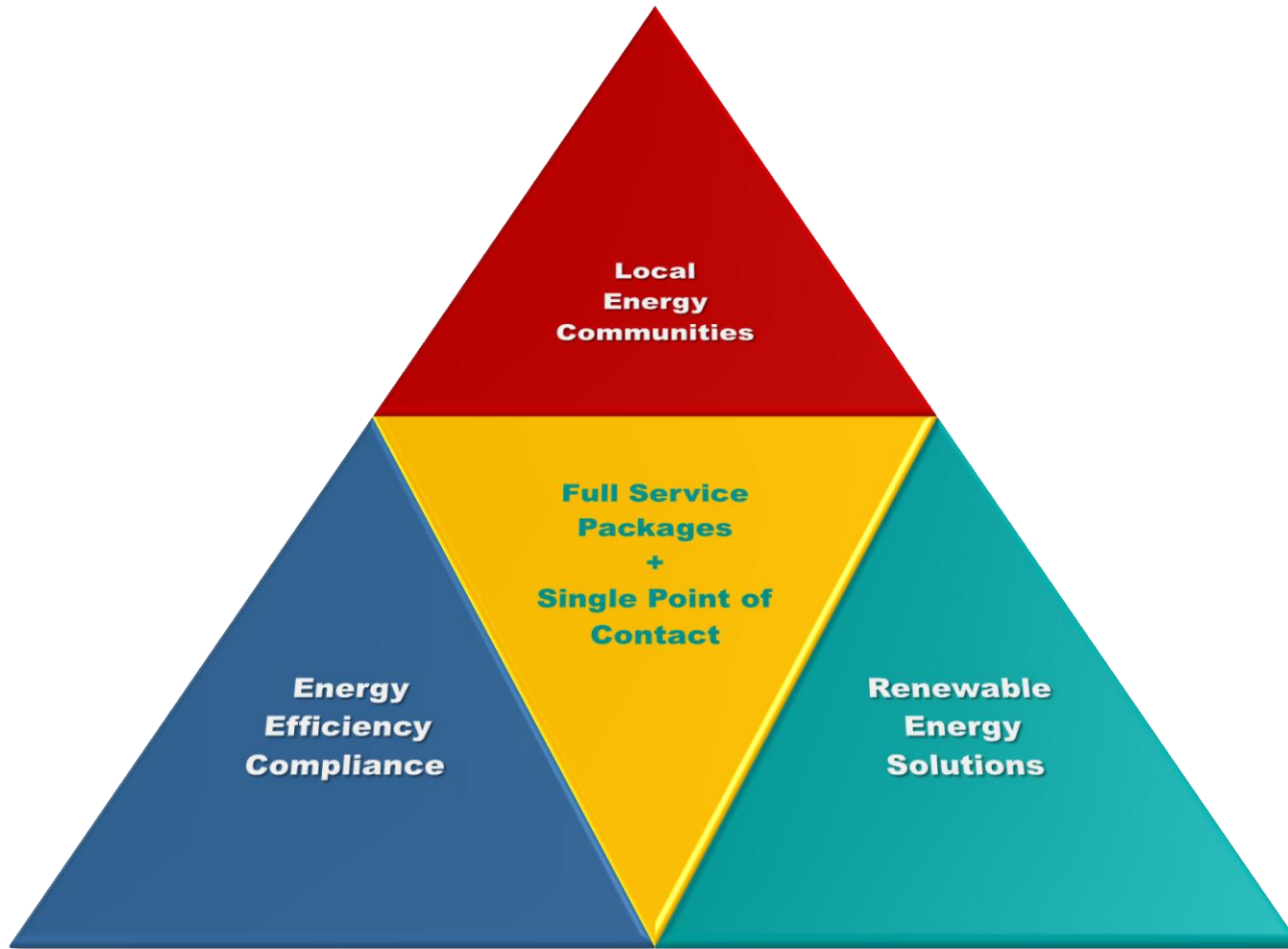
**The Energy Turnaround Initiative ‘Mi Energía Solar’ (‘MES’)/ ‘My RENERGY’, shall act as a catalyst platform, to enable and accelerate the Quantum Leap for the establishment of local Energy Communities (‘EC’) and to provide simultaneously correspondingly required services as well as knowledge ([www.mienergiasolar.es/www.myrenergy.com](http://www.mienergiasolar.es/www.myrenergy.com))!**

**An EC shall apply Energy Efficiency compliant decentralized energy system architectures: DECENTRALIZED ENERGY CLUSTER (‘DEC’), operating on local Renewable Energy Solutions (renewable resources, storage media and applications) combined with a local Micro-Grid (Smart Grid).**

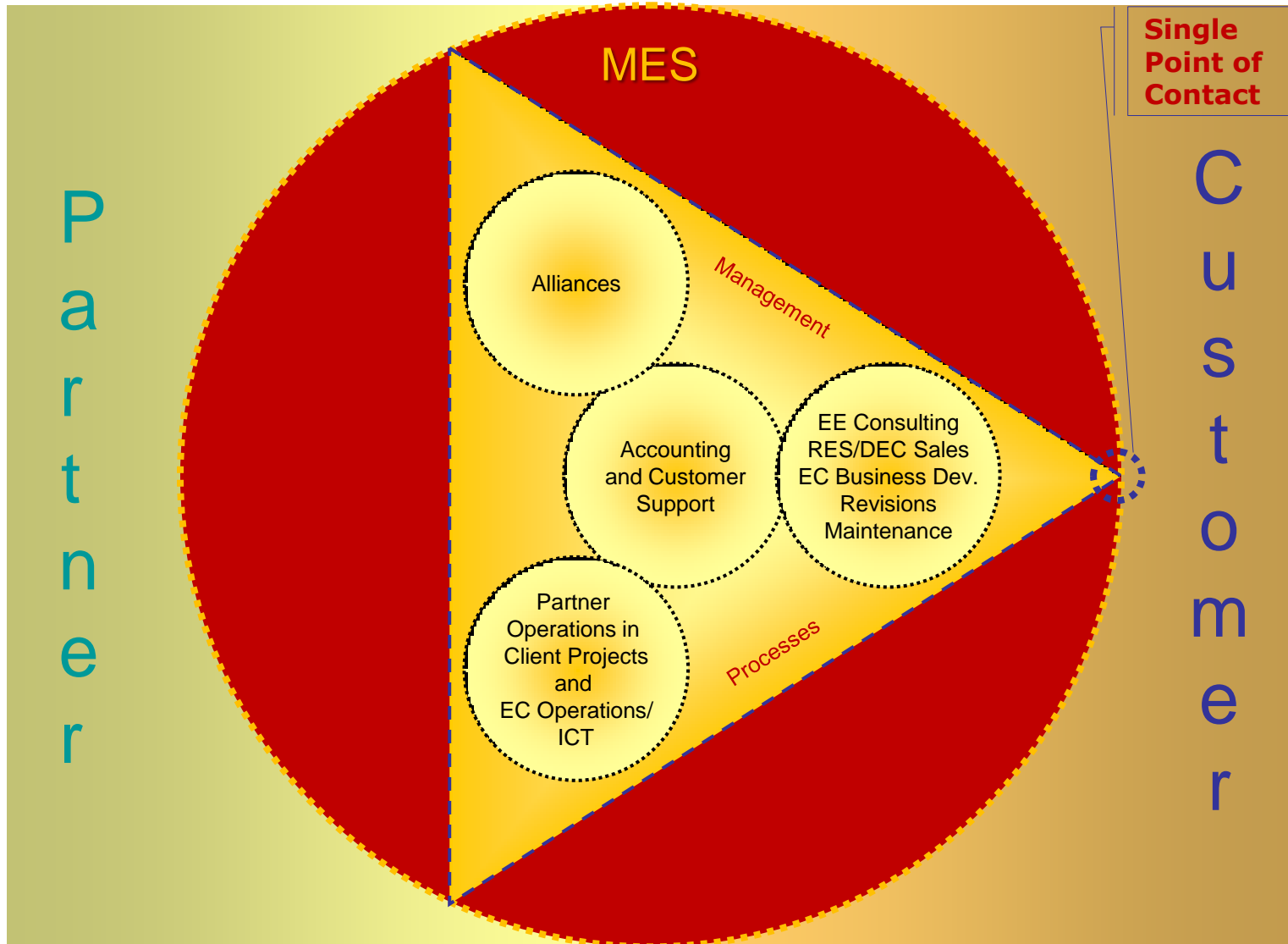
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# MES Solutions and Services Portfolio

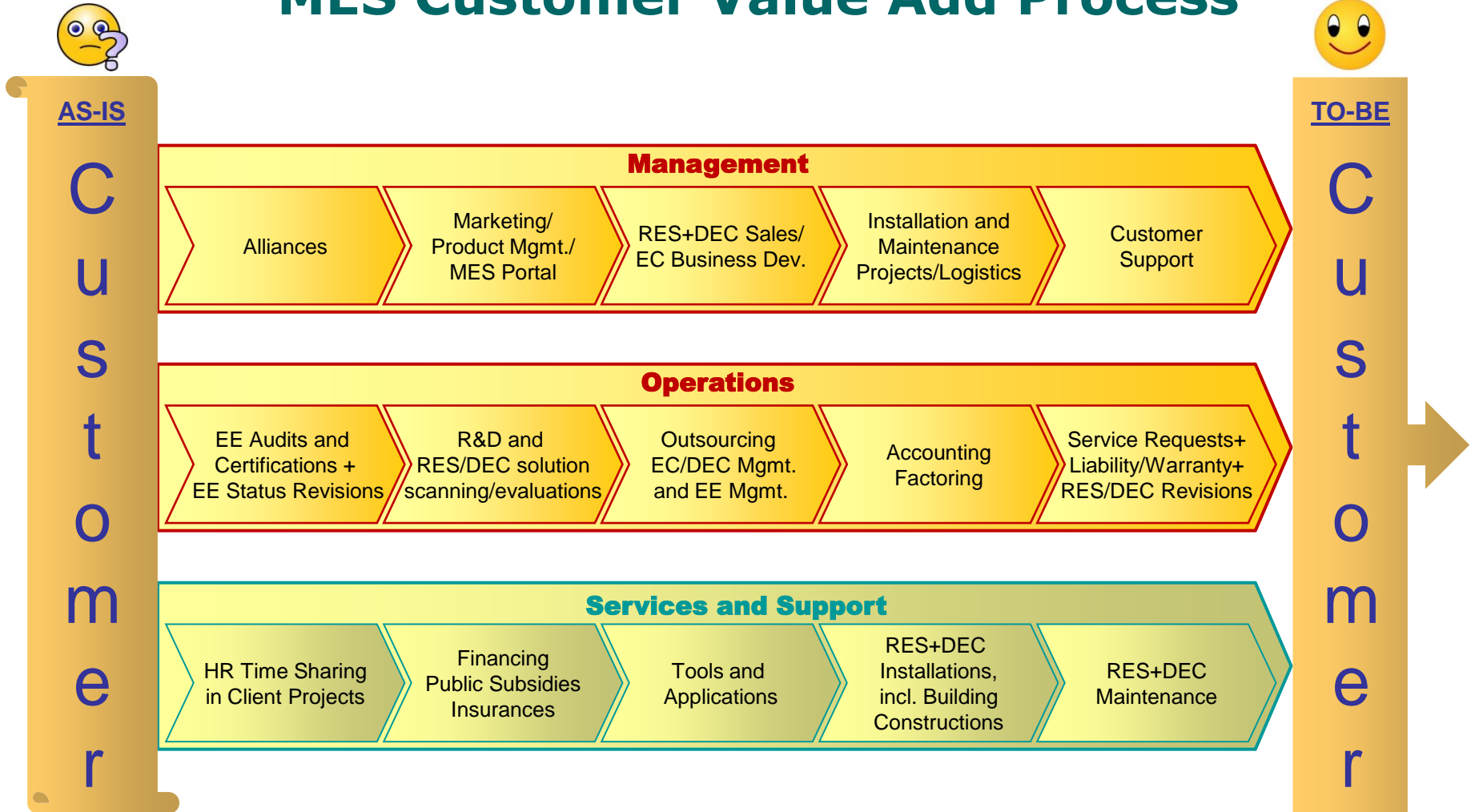


# MES Full Service Package Model



EC: Energy Communities / DEC: Decentralized Energy Cluster / EE: Energy Efficiency / RES: Renewable Energy Solutions

# MES Customer Value Add Process



**Perceived need for change**  
Solution Requirements

**Transition process to new EE level:**  
Solution establishment incl. Change Mgmt.

**Satisfaction about benefits**  
from Final Solution

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